

STUDY PROGRAMME

NO.	SUBJECT	TYPE	Discipline category	Discipline code	No. of hours / Week			No. of hours / Semester			Evaluation Method	No. of ECTS
					C	S/L	T	C	S/L	T		
IST SEMESTER - 14 WEEKS												
1.	Economics I (Microeconomics)	MD	FD	EAI.1.1.1	2	2	4	28	28	56	Ex	5
2.	History of World Economy	MD	FD	EAI.1.1.2	1	1	2	14	14	28	VT	3
3.	World Economic Geography	MD	FD	EAI.1.1.3	1	1	2	14	14	28	VT	3
4.	Accountancy	MD	FD	EAI.1.1.4	2	2	4	28	28	56	Ex	5
5.	Mathematics	MD	FD	EAI.1.1.5	2	2	4	28	28	56	Ex	5
6.	Law	MD	FD	EAI.1.1.6	2	2	4	28	28	56	Ex	3
7.	English	MD	FD	EAI.1.1.7	0	2	2	0	28	28	VT	3
8.	8.1.French	OD	FD	EAI.1.1.8.1	0	2	2	0	28	28	VT	3
	8.2.German	OD	FD	EAI.1.1.8.2								
9.	Physical Education I	MD	CD	EAI.1.1.9	0	1	1	0	14	14	VT	1
TOTAL HOURS IST SEMESTER (mandatory+optional)					10	15	25	140	210	350	4Ex+5VT	30(+1)

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IIND SEMESTER - 14 WEEKS												
1.	Economics II (Macroeconomics)	MD	FD	EAI.1.2.1	2	2	4	28	28	56	Ex	5
2.	General Management	MD	FD	EAI.1.2.2	2	2	4	28	28	56	Ex	5
3.	Market Research	MD	FD	EAI.1.2.3	1	2	3	14	28	42	VT	5
4.	Economic Informatics	MD	FD	EAI.1.2.4	2	2	4	28	28	56	Ex	5
5.	World Economics	MD	SD	EAI.1.2.5	2	2	4	28	28	56	Ex	4
6.	Commercial Correspondence in English	MD	CD	EAI.1.2.6	0	2	2	0	28	28	VT	3
7.	7.1.Commercial Correspondence in French	OD	CD	EAI.1.2.7.1	0	2	2	0	28	28	VT	3
	7.2. Commercial Correspondence in German	OD	CD	EAI.1.2.7.2								
8.	Physical Education II	MD	CD	EAI.1.2.8	0	1	1	0	14	14	VT	1
TOTAL HOURS IIND SEMESTER (mandatory+optional)					9	16	25	126	210	336	4Ex+4VT	30(+1)

RECTOR,
Prof. PhD. CRISTIANA CRISTUREANU

DEAN,
Assoc.Prof. PhD. DRAGOȘ RĂDULESCU

DEPARTMENT DIRECTOR,
Prof. PhD. MIHAI DANIEL ȘANDRU

FIELD OF STUDY: ECONOMICS AND INTERNATIONAL BUSINESS
MODE OF STUDY – FULL TIME COURSES
YEAR OF STUDY - II
ACADEMIC YEAR – 2016/2017
PROMOTION 2015 – 2018

Mandatory discipline – MD	Fundamental discipline – FD	Exam – Ex
Optional discipline – OD	Specialized discipline - SD	Verification test - VT
Facultative – F	Complementary discipline – CD	

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IIIRD SEMESTER - 14 WEEKS												
1.	Finances	MD	FD	EAI.2.1.1	2	1	3	28	14	42	VT	5
2.	Marketing	MD	FD	EAI.2.1.2	2	2	4	28	28	56	Ex	5
3.	Statistics	MD	FD	EAI.2.1.3	2	2	4	28	28	56	VT	5
4.	European Economics	MD	FD	EAI.2.1.4	2	1	3	28	14	42	Ex	5
5.	International Commercial Negotiations	MD	SD	EAI.2.1.5	2	2	4	28	28	56	Ex	3
6.	International Trade and Commercial Policies	MD	SD	EAI.2.1.6	2	2	4	28	28	56	Ex	3
7.	Business Communication in English I	MD	CD	EAI.2.1.7	0	2	2	0	28	28	VT	2
8.	Business Communication in French I	OD	CD	EAI.2.1.8.1	0	2	2	0	28	28	VT	2
	Business Communication in German I	OD	CD	EAI.2.1.8.2								
TOTAL HOURS IIIRD SEMESTER (mandatory+optional)					12	14	26	168	196	364	4 Ex+4VT	30
9.	Informatic Systems	F	CD	EAI.2.1.9	0	2	2	0	28	28	VT	2

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IVTH SEMESTER - 11 WEEKS												
1.	Foreign Trade Operations Technique	MD	SD	EAI.2.2.1	2	2	4	22	22	44	Ex	5
2.	International Transports and Insurances	MD	SD	EAI.2.2.2	2	2	4	22	22	44	VT	5
3.	International Trade Law	MD	SD	EAI.2.2.3	2	1	4	22	11	33	Ex	5
4.	4.1. Accountncy in Foreign Trade	OD	SD	EAI.2.2.4.1	2	1	3	22	11	33	Ex	4
	4.2. Statistics in Foreign Trade	OD	SD	EAI.2.2.4.2								
5.	5.1. Quality Management in International Business	OD	SD	EAI.2.2.5.1	2	2	4	22	22	44	VT	4
	5.2. International Business Ethics	OD	SD	EAI.2.2.5.2								
6.	Business Communication in English I	MD	CD	EAI.2.2.6	0	2	2	0	22	22	VT	2
7.	Business Communication in French I	OD	CD	EAI.2.2.7.1	0	2	2	0	22	22	VT	2
	Business Communication in German I	OD	CD	EAI.2.2.7.2								
8.	Speciality Training	MD	SD	EAI.2.2.8	3 weeks x 5 days / week x 6 hours / day = 90 hours			90	90	90	VT	3
TOTAL HOURS IVTH SEMESTER (mandatory+optional)					10	12	22	110	222	332	3 EX+5VT	30
9.	Environment Economics	F	SD	EAI.2.2.9	1	1	2	12	12	24	VT	2

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					C	S/L	T	C	S/L	T		
VTH SEMESTER - 14 WEEKS												
1.	International Marketing	MD	SD	EAI.3.1.1	2	2	4	28	28	56	Ex	5
2.	European Union Law	MD	SD	EAI.3.1.2	2	1	3	28	14	42	Ex	5
3.	International Business Management	MD	SD	EAI.3.1.3	2	2	4	28	28	56	Ex	5
4.	Payments and International Finances Technique	MD	FD	EAI.3.1.4	2	2	4	28	28	56	VT	5
5.	International investment	MD	SD	EAI.3.1.5	2	2	4	28	28	56	Ex	4
6.	Freight Exchange	MD	SD	EAI.3.1.6.1	2	1	3	28	14	42	VT	4
	Capital International Markets	MD	SD	EAI.3.1.6.2								
7.	Special Training for Diploma I	OD	SD	EAI.3.1.7	0	2	2	0	28	28	VT	3
TOTAL HOURS VTH SEMESTER (mandatory+optional)					12	12	24	168	168	336	4 EX+3 VT	30
8.	Competitive environment analysis	F	CD	EAI.3.1.8	1	2	3	14	28	42	VT	2

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					C	S/L	T	C	S/L	T			
VITH SEMESTER - 12 WEEKS													
1.	International Economic Organizations	MD	SD	EAI.3.2.1	2	2	4	24	24	48	Ex	6	
2.	Multicultural Communication in International Business	MD	SD	EAI.3.2.2	1	2	3	12	24	36	VT	5	
3.	International Services Trade	MD	SD	EAI.3.2.3	2	2	4	24	24	48	Ex	5	
4.	Conflicts Mediation in International Business	OD	CD	EAI.3.2.4	2	2	3	24	24	36	Ex	5	
5.	5.1. International Tourism	OD	SD	EAI.3.2.5.1	2	1	4	24	12	36	Ex	5	
	5.2. Economic Geostrategies			EAI.3.2.5.2									
6.	Special Training for Diploma II	MD	SD	EAI.3.2.6	0	2	2	0	24	24	VT	4	
Total hours VITH semester (mandatory+optional)					9	11	20	96	132	228	4EX+2 VT	30	
Facultative													
7.	Risk Management in International Business	F	CD	EAI.3.2.7	1	1	2	12	12	24	VT	2	
TOTAL ECTS / STUDY PROGRAMME												180	
Finalizing the diploma					2 weeks x 5 days x 6 hours/day = 60 hours								
Diploma exam													10

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